

# FIRESIDE CHAT SERIES

FEATURING RYAN WORK  
OF SIIA





# AGENDA

- Introduction
- Ryan Work: The Future of Self-Funding: The Post-Election Political Landscape and Policy Impacts on Self-Funding & Employer-Based Care
- Q&A
  - If you would like to ask a question, please use the Q&A function in Zoom





# ABOUT RYAN WORK

- Vice President of Government Relations for the Self-Insurance Institute of America (SIIA)
- Former Senior Director of Government Affairs for S&P Global (previously McGraw Hill Financial)
- Served in numerous senior staff positions within the U.S. Congress
- Included on *Captive Review's* Enterprise Risk Captive Pioneers List



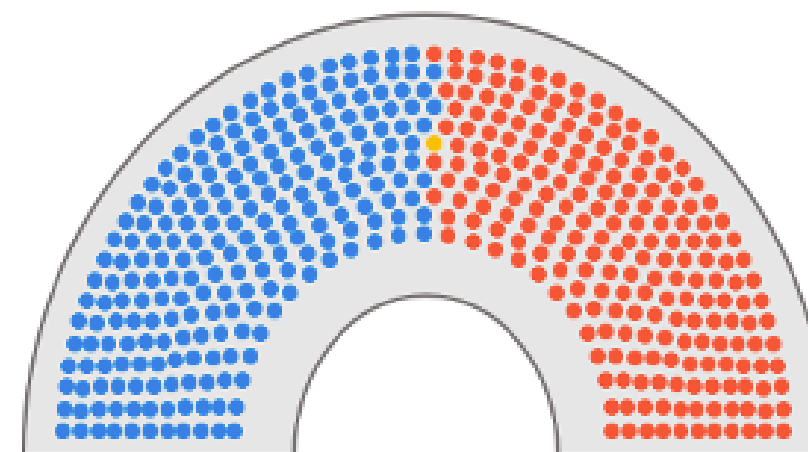




# 2020 Election

- Polling?
- Presidential Job Approval
- 158.4 million Americans voted
  - 21 million more than 2016
- \$14 billion election – small donors accounted for 22%
- Money can't buy love
- Rs Flipped 13 D seats
  - No Incumbent R Lost

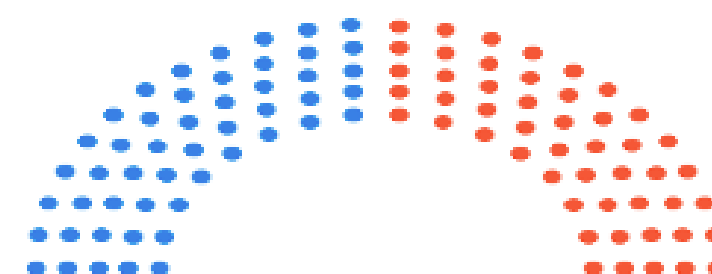
HOUSE



218 Votes for Majority



SENATE



51 Votes for Majority\*  
Vice President breaks tie

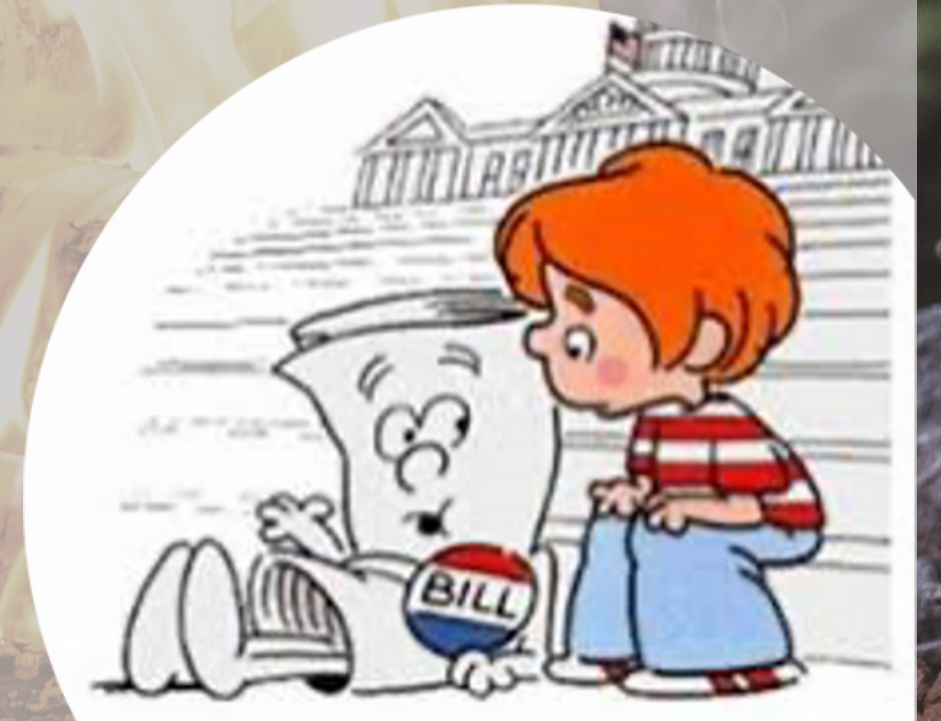


\*Independent Senators Sanders (I-VT) and King (I-ME) counted as Democrats



# HEALTHCARE POLICY 2021

- Reconciliation & the Filibuster
- COVID
- Health Policy Changes
  - ACA Changes/ Tax
  - Public Option
  - Employer Firewall
  - Medicare Age Eligibility
- Price & Cost Transparency
  - Hospital/Insurer Rules
  - Drug Costs





# SURPRISE BILLING & RBP

Patients held harmless from surprise medical bills:

- OON emergency care provided at a hospital or ER;
- OON Ancillary services providers at in-network facilities; and
- OON care provided at in-network facilities without patient's informed consent.

Arbitration Factors:

- Median in-network rates in geographic area.
- Provider experience, quality measures, market share, treatment acuity, teaching facility, efforts to enter into network agreements.
- Any other information that the parties submit.

The arbiter will not be able to consider:

- Billed charges, or data sets that include billed charges.
- Public payor rates paid by Medicaid or Medicare.





# CONTACT



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# JOIN US FOR OUR NEXT FIRESIDE CHAT

Stop Loss & Reference Based Pricing:  
Why Stop Loss Loves RBP and  
What That Means For Your Clients

Featuring Scotty Campbell of Stealth Partner Group

February 23, 2021- 11:00 am PST

[Click Here to Register!](#)

